

Investor Presentation Singapore / Hong Kong

9th – 11th November 2009



Julian Pemberton Chief Operating Officer

Kim Hyman Company Secretary Mark Wallace Chief Financial Officer

History

Key milestones

- 1994 NRW established by Jeff McGlinn and John Silverthorne
- 1997 Established presence in the Pilbara with a 5 year services contract for BHP
- 2002 Achieved Rio Tinto pre-qualification status for Mining and Civil tenders
- 2004 Won first major Mining services contract at Tom Price for Rio Tinto
- 2004 Promac commenced operations
- 2007 Acquired Action Mining

Initial Public Offering (5 September)

Commenced work at Rio Tinto's Simandou project - West Africa (Guinea) Won 105 km rail formation contract for FMG

- 2008 Won \$250 million contract for works on Rio Tinto's Brockman 4 Project Won three year contract for Mining works at OM Holdings' Bootu Creek NT
- 2009 Won BHP Rail Duplication South Package

Won Cape Preston Bulk Earthworks and Breakwater Construction contract



Diversified business

Complementary and diversified service offering to the resources sector



rsonal use

Civil Contracting

Provides construction services including rail formation, bulk earthworks, detailed road and tunnel construction, greenfields mine development and concrete installation.



Mining Services

Provides a wide range of contracting services including earth moving, waste stripping, ore haulage, drill and blast, as well as related ancillary services. Provides the sale of new and used, heavy mining and ancillary equipment and the distribution of Off-the-Road (OTR) tyres, lighting plants, generator sets, excavators and loaders.

PROMAC

SALES PTY ITE

Action Mining Services

Provides equipment repairs, sand blasting and painting services, service truck and tanker fabrication and import services (including quarantine cleaning)



Key clients

NRW is firmly integrated into major resource companies' supply chains





Strong share register

TOP INVESTOR GROUPS (by parent company)

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) Inves	tor	22 Oct 2009	% of isc	Change	05 Aug 2009	City
1	Directors, Employees & Related Parties	66,593,347	26.5%	(4,354,765)	70,948,112	Combined
5 2	BT Investment Mgt	16,670,374	6.6%	8,361,772	8,308,602	Sydney
3	AMP Capital Investors	14,516,971	5.8%	7,555,267	6,961,704	Sydney
4	Barclays Bank	13,510,327	5.4%	3,147,947	10,362,380	Combined
5	Aviva Investors	8,758,932	3.5%	1,646,175	7,112,757	Melbourne
6	Contango Asset Mgt	6,883,467	2.7%	3,361,552	3,521,915	Melbourne
7	Paradice Investment Mgt	6,357,534	2.5%	3,766,726	2,590,808	Sydney
8	Franklin Resources	5,657,882	2.3%	-	5,657,882	Combined
9	Private Stakeholders (Australia)	5,242,706	2.1%	81,200	5,161,506	Combined
10	Acorn Capital	5,079,422	2.0%	2,000,000	3,079,422	Melbourne



Highlights 2009

Financial and Operational Highlights

- Revenue of \$509.6m
- EBIT of \$60.1m
- NPAT of \$37.1m
- Net debt \$40.2 million
- Total dividends for the year of 2.0 cents per share.
- Diversification of client base through the award of significant new civil infrastructure contracts for CITIC Pacific at Cape Preston and BHPB at RGP5 (South)

8% increase on FY2008

12% increase on FY2008

13% increase on FY2008

58% decrease on FY2008

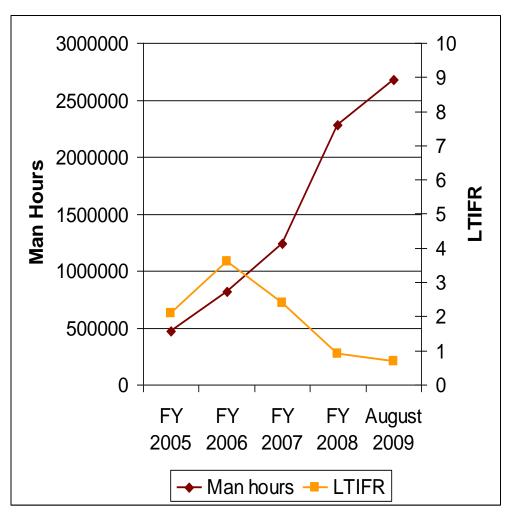
Focus on longer term revenue stream resulting in 76% revenue increase in mining services division with contract awards from OM Holdings Ltd at Bootu Creek and FMG at the Christmas Creek mine.



People and Safety

- At 30 June 2009 NRW employed 829 staff together with a significant number of contractors
- Continue to have very high employee retention rates
- Approximately 10% of total employees are indigenous with a target of 16%
- Strong focus on safety and training as employee numbers increase







Civil Projects

Current Contracts

Project name	Description	
RGP5 (South) BHPBIO	 Rail duplication - 54km of the southern section from Cowra siding to Yandi mine Contract includes: Rail formations, drill and blast, track and signals and a 300 man camp JV with Laing O'Rourke & John Holland Total NRW workforce of approximately 250 	
Cape Preston	Port infrastructure and mine site earthworks.	
CP Mining	 6 million cubic meters of drill and blast rock Contract includes: 3.7km breakwater 	
	 JV with VDM Group Peak workforce in excess of 400 	



Civil Projects

	Project name	Description	
\square	Pannawonica Rail Bridge Replacement	 Construction of two 24 metre diametre tunnels to replace flood damaged bridge. 	-
(15)	Rio Tinto	 Project value: \$15 million 	A starting
D S N		 JV with NYFL – local Indigenous landowners 	and the second second
		Indigenous workforce = 25% of total	
ersona	Christmas Creek Rail FMG	 Recommencement of Cloudbreak to Christmas Creek Mine Rail Spur Contract. Project Value: Approx \$45 million remaining 	
	Port Haven BHPBIO	 Camp earthworks, drainage and minor concrete works for a new camp adjacent to the Port Hedland airport 	
		 Just awarded variation to cover additional earthworks and services installation in Port Headland. Approx value \$29 million 	



Civil Projects

Recently Completed Contracts

Project name D Brockman 4 Rio Tinto

Description

- Successful completion of Brockman 4: the largest resource earthworks project undertaken in WA.
- Project staffing reached a peak in excess of 550 personnel on site





Mining Services

Project name	Description	
Hope Downs Mining Rio Tinto	 Drill and blast, excavation, haulage and waste dump management services 	
	 In-pit works including pre-development pit establishment, waste pre-stripping, waste cutback and remnant ore mining 	
Christmas Creek FMG	 Drill & Blast, excavation of mine overburden, load and haul 	



Mining Services

Project name	Description	
Bootu Creek OM Holdings	 Drill and blast, excavation, haulage waste dump management services and crusher feed 3 + 2 year contract term 	
Simandou Project Rio Tinto	 Renegotiated contract extension through to December 2010 plus one year option 	



Promac / Action Mining

Promac

- Water/Service truck sales successfully met budget. FY2010 expected to experience more challenging conditions
- Lighting towers and generator sets released on market with positive feedback
- In order to generate sales growth Promac is in the process of expanding the client base both domestically and internationally

Action Mining Services

- Difficult trading conditions for repairs and maintenance services due to reduced activity in mining and construction sector however expected to improve due to major project commencements during FY2010.
- Provides ready workshop 24/7, not fully reliant on external sales as also adds great value for NRW's maintenance department









Financial Summary

Revenue by division

\$m	FY2009 Actual	FY2008 Actual	FY2007 Actual
NRW Civil Contracting	295.0	336.8	162.0
NRW Mining Services	188.6	107.2	77.8
Promac	31.8	21.2	28.6
Action Mining	25.6	26.2	20.7
Other / Eliminations ¹	(31.4)	(20.2)	(11.5)
Total Revenue	509.6	471.2	277.6

Note: 1

or personal use only

Primarily comprises the elimination of sales by Promac & Action Mining to NRW Civil Contracting and Mining Services divisions

- Civil Contracting revenue reduced due to delays in projects into FY2010
- Strong Mining Services revenue increase due to new projects with OM Holdings and FMG
- Promac revenue increased reflecting demand for trucks, tyres and hire machinery
- Action Mining revenue static due to economic conditions in 2H09



Financial Summary

Financials

\$m unless stated	FY2009 Actual	FY2008 Actual	FY2007 Actual
Revenue	509.6	471.2	277.6
EBITDA	81.2	71.9	45.2
EBITDA margin (%)	15.9%	15.3%	16.3%
Depreciation	(21.1)	(18.1)	(11.6)
EBIT	60.1	53.8	33.6
EBIT margin (%)	11.8%	11.4%	12.1%
Interest	(8.1)	(6.5)	(4.9)
РВТ	52.0	47.3	28.7
Tax	(14.9)	(14.5)	(8.6)
NPAT	37.1	32.8	20.1
EPS	14.9 cents	13.4 cents	8.00 cents
DPS	2.0 cents	8.23 cents	-



Balance Sheet

Summary Balance Sheet

If personal use only

Return on Equity

\$m unless stated	2009	2008		
Cash	20.6	3.3		
PPE	125.9	123.4		
Other assets	165.3	185.0		
Total assets	311.8	311.7		
Current liabilities				
Interest bearing liabilities	34.7	53.2		
Other current liabilities	108.1	87.5		
Non current liabilities				
Interest bearing liabilities	26.1	44.9		
Other non current liabilities	0.6	8.9		
Total liabilities	169.5	194.4		
	4 4 2 2	447.0		
Net assets	142.3	117.2		
Shareholders equity	142.3	117.2		
Debt/Balance Sheet metrics				
EBIT/net interest	7.4x	8.4x		
Net debt/EBITDA	0.5x	1.3x		
Net debt/(Net debt + equity)	22.0%	44.7%		

26.1%

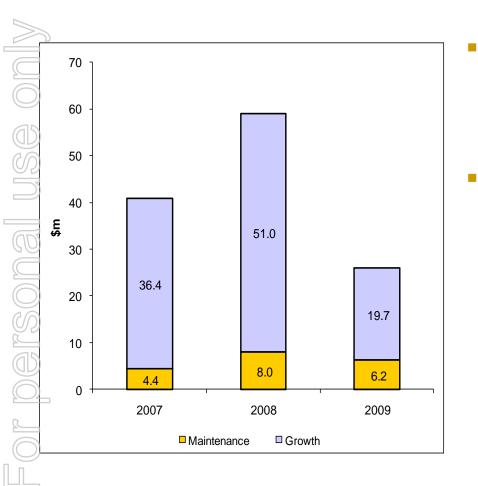
Highlights

- Increase in cash reserves
- Decrease of interest bearing liabilities
- Reduction in working capital
- Increase in shareholders equity
- Sufficient funding for future growth



28.0%

Capital Expenditure



- FY2009 capital expenditure of \$25.9m comprising:
 - **•** \$19.7m Growth.
 - \$6.2m Maintenance.
- Capital expenditure primarily relates to:
 - NRW Civil & Mining (\$22.7m)
 - Promac division (\$2.9m)
 - Action Mining (\$0.2m)



Operating Cash Flow

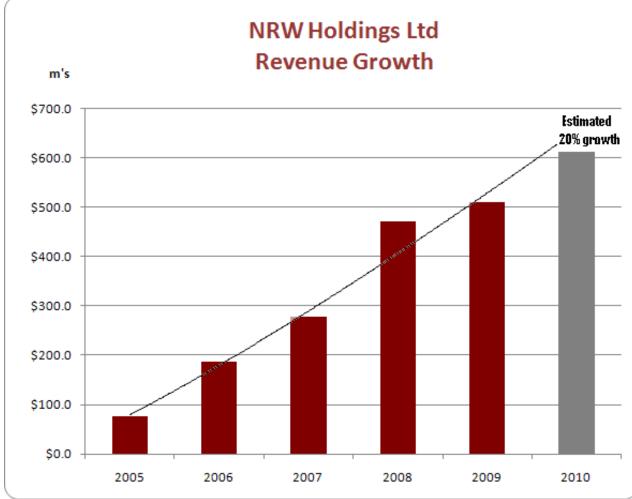
Operating Cash Flow

\$m	FY2009 Actual	FY2008 Actual	FY2007 Actual
EBIT	60.1	53.8	33.6
Depreciation and amortisation	21.1	18.1	11.6
EBITDA	81.2	71.9	45.2
Working capital movements	6.9	(57.2)	(0.2)
Cash flows from operations	88.1	14.7	45.0

- Efficient management of working capital including the reduction of debtors days.
- Focus on cash conservation
- Increase in EBITDA



Revenue Outlook





Outlook

- Strong FY2010 order book, tracking for revenue growth of 20%
- Tender activity high but remains competitive. Current pipeline in excess of \$1.5 billion
- Civil & Mining Division ~ \$460 million secured revenue for FY2010
- Civil expansion opportunities due to commencement of LNG and new mining projects in Australia and overseas. Also opportunities in government related infrastructure investment due to NRW achieving pre-qualification status with Main Roads in WA and Qld
- Mining tender activity increasing with a large number of prospects both in Australia and overseas
- NRW continues to look at suitable acquisition opportunities
- Partnering with indigenous owned civil and mining entities
- Development of JV's with domestic and international groups

